

Northern Virginia

Includes: Alexandria City, Arlington County, Fairfax County, Fairfax City, Falls Church City

May 2019

MONTHLY REPORT BY REYNOLDS NATIONAL HOMES

SINGLE FAMILY HOMES



1,060 HOMES SOLD



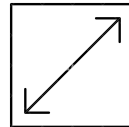
Med. Bedrooms:

4+



Med. Bath:

3+



Med. \$ per Square Foot:

\$273/sqft

GET YOUR CUSTOM REPORT

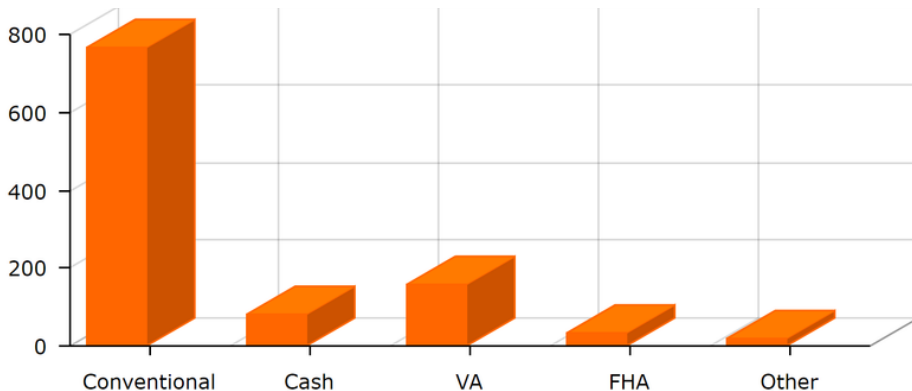
Get this report for your home or area you are looking to purchase.

Call or Text **703.951.6875**

SELLER CONCESSIONS

- **34%** (363) gave Seller Concessions
- Med. Seller Concession: **\$6,628**

FINANCING TYPE USED



Conventional: **768** (72.4%)

Cash: **83** (7.9%)

VA: **156** (14.7%)

FHA: **32** (3%)

Other: **21** (2%)

\$715K

Median Sales Price

12

Median Days on Market

99%

Median Sale Price vs Ask Price*

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TOWNHOMES



651 TOWNHOMES SOLD



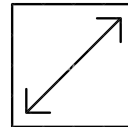
Med. Bedrooms:

3+



Med. Bath:

2+



Med. \$ per Square Foot:

\$320/sqft

GET YOUR CUSTOM REPORT

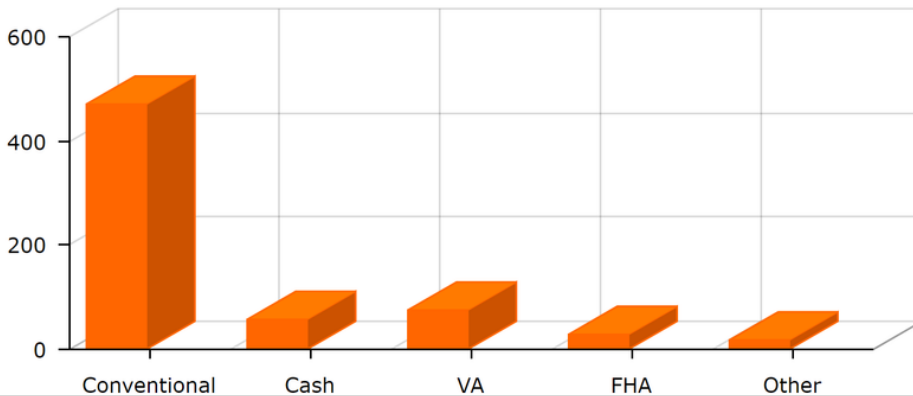
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SELLER CONCESSIONS

- **32%** (206) gave Seller Concessions
- Med. Seller Concession: **\$5,000**

FINANCING TYPE USED



Conventional: **470** (72.2%)

Cash: **57** (8.7%)

VA: **76** (11.7%)

FHA: **29** (4.4%)

Other: **19** (2.9%)

\$485K

Median Sales Price

7

Median Days on Market

101.9%

Median Sale Price
vs Ask Price*

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MONTHLY REPORT BY REYNOLDS NATIONAL HOMES

CONDOS



499 CONDOS SOLD



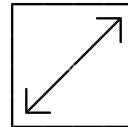
Med. Bedrooms:

2+



Med. Bath:

1+



Med. \$ per Square Foot:

\$295/sqft

GET YOUR CUSTOM REPORT

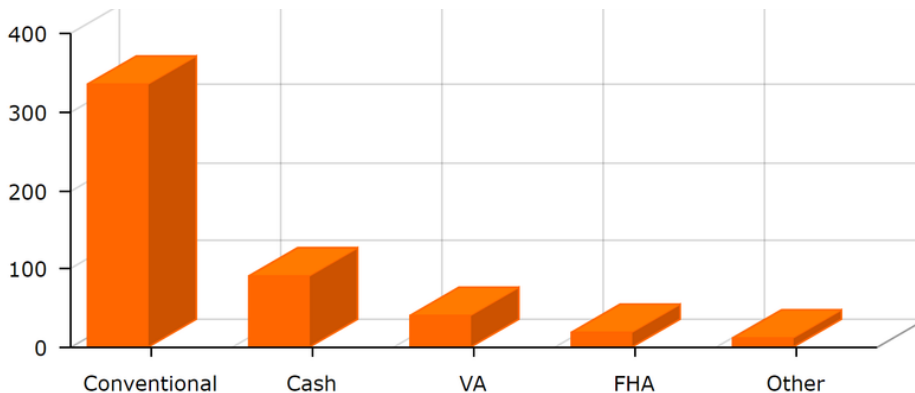
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SELLER CONCESSIONS

- **27%** (133) gave Seller Concessions
- Med. Seller Concession: **\$3,000**

FINANCING TYPE USED



Conventional: **336** (67.4%)

Cash: **90** (18%)

VA: **40** (8%)

FHA: **20** (4%)

Other: **13** (2.6%)

\$292K

Median Sales Price

12

Median Days on Market

100%

Median Sale Price
vs Ask Price*